# ORIGINAL



BEFORE THE ARIZONA CORPORATION CUMINISSION 1 2 2006 MAR 21 P 4: 36 COMMISSIONERS 3 JEFF HATCH-MILLER - CHAIRMAN WILLIAM A. MUNDELL AZ CORP COMMISSION 4 MARC SPITZER DUCUMENT CONTROL MIKE GLEASON 5 KRISTIN K. MAYES 6 DOCKET NO. T-03471A-05-0064 7 IN THE MATTER OF THE FORMAL COMPLAINT OF ACCIPITER 8 **NOTICE OF FILING** COMMUNICATIONS, INC., AGAINST VISTANCIA COMMUNICATIONS, L.L.C., 9 SHEA SUNBELT PLEASANT POINT, L.L.C., AND COX ARIZONA TELCOM, LLC. 10 11 Pursuant to the February 13, 2006 Procedural Order, Cox Arizona Telcom, LLC ("Cox") 12 hereby files its responses to Staff's 8th set of data requests in this docket, excluding the 13 competitively sensitive attachments that set forth certain Cox business contact information and 14 preferred marketing agreement information, both of which would divulge Cox's marketing 15 strategies. RESPECTFULLY SUBMITTED this 21<sup>3th</sup> day of March 2006. 16 17 COX ARIZONA TELCOM, LLC. 18 19 20 Michael W. Patten 21 One Arizona Center 400 East Van Buren Street, Suite 800 22 Phoenix, Arizona 85004 23 Original and 13 copies of the foregoing filed this 2/ day of March 2006 with: 24 25 **Docket Control** Arizona Corporation Commission 26 1200 West Washington Street Phoenix, Arizona 85007 27

1	Copy of the foregoing hand-delivered/mailed
2	this A/A day of March 2006 to:
3	Dwight Nodes, Esq.
4	Administrative Law Judge Hearing Division
5	Arizona Corporation Commission
6	1200 West Washington Street Phoenix, Arizona 85007
7	Maureen A. Scott, Esq.
8	Legal Division Arizona Corporation Commission
9	1200 West Washington Street Phoenix, Arizona 85007
10	,
11	Ernest G. Johnson Director, Utilities Division
12	Arizona Corporation Commission
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## Roshka DeWulf & Patten

ROSHKA DEWULF & PATTEN, PLC ATTORNEYS AT LAW ONE ARIZONA CENTER 400 EAST VAN BUREN STREET SUITE 800 PHOENIX, ARIZONA 85004 TELEPHONE NO 602-256-6100 FACSIMILE 602-256-6800

March 21, 2006

#### **HAND-DELIVERED**

Maureen A. Scott, Esq. Legal Division Arizona Corporation Commission 1200 West Washington Phoenix, Arizona 85007

Re: Cox Arizona Telcom, LLCs Response to Staff's Eighth Set of

Data Requests - Docket No. T-03471A-05-0064

#### Dear Maureen:

Enclosed please find the initial response of Cox Arizona Telcom, L.L.C. to Staff's 8<sup>th</sup> set of data requests in this docket. Some of the information is confidential and is being provided pursuant to the Protective Agreement in this docket.

Please contact me if you have any questions.

Sincerely,

Michael W. Patten

MWP/mi Enclosures

cc: Constance Fitzsimmons, Legal Division

Armando Fimbres, Utilities Division

STF 8.1

Please provide the names and contact information for all developers and

homebuilders with whom Cox held discussions from July 2003 and

February 2005.

**RESPONSE:** 

Please see the attached Confidential Exhibit 8-1.

**RESPONDENT:** 

Mark DiNunzio

STF 8.2

Please provide the names and contact information for all developers and homebuilders with whom "Cox certainly entered into preferred marketing agreements with developers and homebuilders" from July 2003 and February 2005.

**RESPONSE:** 

Please see the attached Confidential Exhibit 8-2.

**RESPONDENT:** 

Mark DiNunzio

STF 8.3

Please provide the names of all home developments associated with the

question above.

**RESPONSE:** 

See response to STF 8.2.

**RESPONDENT:** 

Mark DiNunzio

**STF 8.4** 

Please provide copies of all preferred marketing agreements associated

with the developments in the question above.

**RESPONSE:** 

The preferred marketing agreements are voluminous and competitively

sensitive. In discussions with Staff, Cox has agreed to make the

agreements available for review at the Cox offices. Cox will provide confidential copies of any of the preferred marketing agreements that Staff

requests after its review. A confidential list of those agreements is

attached.

**RESPONDENT:** 

Mark DiNunzio

**STF 8.5** 

For each development with which Cox entered into a preferred provider agreement from July 2003 and February 2005, please provide the following information as of 1-31-06: (1) the number of residence homes occupied; (2) the number of residence homes sold but not yet occupied; (3) the number of homes completed but not yet sold: (4) the number of homes with Cox telecommunications service installed; and (5) the number of homes with pending orders for Cox telecommunications service.

**RESPONSE:** 

Cox objects to the following data request on the grounds that it asks for information to which Cox would not have access. For example, Cox would not have knowledge of items (1), (2) and (3) as only the developer and or home builder would have that information. For request (4), please see the attached Confidential Exhibit 8-5. Regarding request (5), Cox objects to this request on the grounds of it being irrelevant, overly broad and burdensome.

**RESPONDENT:** 

Mark DiNunzio

STF 8.6

Of the 861 customers referenced in Cox's response to DR 4.3, how many does Cox believe or estimate have canceled their Cox telecommunications service in favor (1) VoIP, (2) Wireless Services or (3) any other telecommunications alternative that under normal circumstances.

**RESPONSE:** 

Cox does not specifically track the reasons why customers disconnect their telephone services. Although some customers disconnect to gain service from a competitor of Cox, such as an ILEC, a VoIP provider, a wireless provider or another CLEC, other customers disconnect due to a move, the death of the account holder or some other event.

**RESPONDENT:** 

Mark DiNunzio